

## Message Text

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17

ORIGIN AF-18

INFO OCT-01 ISO-00 PM-07 CIAE-00 INR-10 NSAE-00 RSC-01

AID-20 IGA-02 MC-02 ACDA-19 EUR-25 /105 R

DRAFTED BY DOD/DSAA:DRGRAND PRE/AF/W:HKWALKER:JS

APPROVED BY AF/W:JLLOUGHRAN

PM/SAS:RSMITH

AF/RA:LTCOL COYKENDALL

----- 106622

R 110040Z JUN 74

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

INFO USCINCEUR

CSAF

C O N F I D E N T I A L STATE 122756

E.O. 11652: GDS

TAGS: MASS, NI

SUBJECT: REQUEST FOR LOA - C-130H

REF: (A) LAGOS 4630; (B) STATE 093669

1. WHILE DOD PREPARED TO SUBMIT LETTER OF OFFER AND ACCEPT-  
ANCE (LOA) FOR SIX C-130H AIRCRAFT, IT WOULD APPEAR MORE  
BENEFICIAL FOR FMG TO CONTINUE ITS ONGOING DIRECT NEGOTIAT-  
IONS WITH LOCKHEED. PRELIMINARY PLANNING PRICE QUOTED  
REF B FOR FLYAWAY AIRCRAFT IS TENTATIVE ONLY AND SUBJECT  
TO CHANGE, AS IS PRICE LISTED IN A LOA. USG CAN ONLY GIVE  
ESTIMATED PRICE WHICH CAN FLUCTUATE. UNDERSTAND LOCKHEED  
HAS PRESENTED A FIRM-FIXED PRICE OF DOLS 6.45 MILLION FOR  
THE AIRCRAFT WHICH USG UNABLE TO DO BY LAW. HOWEVER, USG  
PRICE WOULD BE VIRTUALLY THE SAME. ALSO, USAF CANNOT AD-  
VANCE DELIVERY SCHEDULE WHICH NOW PROJECTS C-130 DELIVERY  
TO NIGERIA FIRST HALF CY77. LOCKHEED APPARENTLY ABLE TO  
BEGIN DELIVERY WITH TWO AIRCRAFT IN LAST QUARTER CY75 AND  
ONE PER MONTH THEREAFTER BEGINNING IN JANUARY 76. THIS IS  
BASED ON A CONTRACT SIGNING PRIOR TO JULY 1, 1974. IF  
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SIGNED AFTER JULY 1, DELIVERIES TO START JAN 76 AT THE RATE

OF ONE PER MONTH. NIGERIAN EMBASSY DEFENSE ATTACHE ALREADY  
INQUIRED ABOUT FEASIBILITY OF EARLIER DELIVERY THAN FMS  
SCHEDULE WOULD PERMIT, AS REPORTED WALKER/AMBASSADOR O/I OF  
JUNE 7.

2. IN LIGHT OF ABOVE, SUGGEST YOU MAY WISH INFORM FMG OF  
ADVANTAGE COMPLETING CONTRACT WITH LOCKHEED. SISCO

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MILITARY PROCUREMENT, FIGHTER AIRCRAFT, MILITARY ASSISTANCE, TANKS (COMBAT VEHICLES), GROUND VEHICLES, TRANSPORT AIRCRAFT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** izenbei0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE122756  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DRGRAND PRE/AF/W:HKWALKER:JS  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740149-0969  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740656/aaaabvmj.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN AF  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) LAGOS 4630; (B) STATE 093669  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** izenbei0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 03 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <03 SEP 2002 by shawdg>; APPROVED <14 FEB 2003 by izenbei0>  
**Review Markings:**

Declassified/Released  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR LOA - C-130H  
**TAGS:** MASS, NI, US  
**To:** LAGOS  
**Type:** TE  
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